

**EXPRESSION OF INTEREST
OPERATING SCHEDULED/NON-SCHEDULED COMMERCIAL AIR SERVICES**

No.:SECY/CA/DD/DNH/2018-19/EOI-FLIGHT/152

Dated : 17/10/2018

1. UT Administration of Daman & Diu through Department of Civil Aviation invites Expression of Interest from Scheduled/Non-Scheduled Commercial Airlines to operate Scheduled/Non-Scheduled commercial air services on the Daman-Surat-Diu-Surat-Daman (7 days a week); Daman- Ahmedabad-Daman (7 days a week); Surat-Diu - Surat(7 days week) routes. The EOI document will be available for downloading from website www.daman.nic.in
2. The reference aircraft for this scheme is the Dornier, Beach, Cessna, ATR or equivalent aircrafts only in the economy class configuration which can land/takeoff from a runway of about 1.5 km long
3. Expression of Interest should be submitted not later than 14th November, 2018 upto 1700 Hrs.
4. Department of Civil Aviation reserves the right to amend/modify EOI documents and /or to reject any or all proposals without assigning any reasons thereof.

Sd/-
Deputy Secretary,
Department of Civil Aviation,
Secretariat,
Moti-Daman.
PIN CODE – 396 220.
Tele Fax : 0260 - 2230

EXPRESSION OF INTEREST

FOR

**OPERATING SCHEDULED/NON-SCHEDULED COMMERCIAL AIR SERVICES
ON**

DAMAN-SURAT-DIU-SURAT-DAMAN SECTOR (7 DAYS A WEEK);

DAMAN – AHMEDABAD-DAMAN (7 DAYS A WEEK)

AND

SURAT – DIU – SURAT (7 DAYS A WEEK)

Issued by :

**UT Administration of Daman & Diu
Department of Civil Aviation
Secretariat,
Moti Daman – 396 220.**

1. INTRODUCTION:-

The territories of Daman and Diu were merged with the Union of India on 19th December 1961 and since then there has been rapid industrial progress followed by significant improvement in social development and health indicators. The UT Administration has given special emphasis to the development of tourism in the area to boost investment, socio-economic growth and harmony.

Daman

There are more than 3000 industries in Daman itself, mostly ranging in textile, plastics, cable and packaging sectors. Air Service development initiatives are effective in destination development. Tourism world over cannot exist in isolation from transport and therefore it can be stated in no uncertain terms that there is strong positive correlation between tourism and transport. Transportation is an essential part of tourism and industry and is principally due to improvements in transportation that tourism has expanded. Thus, the UT Administration has taken the initiative to tie up with the major airlines of the country to make the destinations easily accessible to the tourists. There are several places of tourist interest in Daman such as Devka Beach, Jampore beach, Church of Bom Jesus, Church of Our Lady of Remedies, chapel of Our Lady of Rosario, church of Our Lady of Augustias, Fort. St. Jerome, Fort of Moti Daman and so on.

Diu

Set in the southern tip of Saurashtra is the tiny island of Diu. Just 12 km long and 3 km wide. Under Portuguese control for more than four hundred years, until 1961, it is now governed as Union Territory of Daman and Diu. The island of Diu is separated from the coast by a narrow channel on the north. Of the two tiny mainland enclaves, Ghoghla, is the entry point to Diu if one arrives through Una, a town in Saurashtra. The north of the island facing Gujarat is tidal marshes and salt pans while the south coast has some fine lime stones cliffs, rocky coves and nice quite and sandy beaches. Portuguese removed vast quantities of limestone from its quarries to construct their fort, city walls, monument and buildings. The branching palms, popularly known as Hoka Trees, introduced from Africa by the Portuguese and coconut Palms swaying and whispering in the gentle intoxicating sea breeze are very much in evidence at Diu. Diu Town in the east is the island's main focus. A maze of alleys lined with distinctive Portuguese buildings form the hub of the old town, while the fort stands on the island's easternmost tip, staring defiantly out at the Gulf of Cambay. Along the northern coast, the island's main road runs past salt pans that give way to mud flats sheltering flocks of water birds, including flamingos that stand to feed in early spring. The route skirting the south coast passes rocky cliffs and beaches, the most popular of which is Nagoa beach, before reaching the tiny fishing village of Vanakbara in the very west of the island.

The historical Portuguese monuments, the golden sand beaches, blue waters and water sports clean environment and friendly local population make Diu a perfect gateway in all seasons.

In pursuance to objective of transforming Diu as an important and niche destination, besides setting it on the World Tourism Map, an event by the name and style of Fest De Diu is organized every year in winters. The event created further awareness amongst tourists, increased flow of visitors, projected Diu as a viable investment destination for the Tourism industry, boosted the local economy, and effectively projected Diu as a premium and niche destination to the global audience.

The UT Administration of Daman and Diu is undertaking various marketing and promotional proposals to develop tourism in the UTs and attract a lot of tourists (domestic as well as international) to discover this unexplored destinations. The administration intends to particularly target tourists from Ahmedabad , Surat and surrounding areas.

2. Objective:

Expression of Interest (EOI) is invited from Scheduled/Non-Scheduled commercial airlines to operate Scheduled/Non-Scheduled commercial air services on the following routes.

- 1 Daman-Surat- Diu- Surat- Daman.
2. Daman – Ahmedabad-Daman.
3. Surat – Diu – Surat.

3. Project Details:

To ensure an effective mode of developing the tourism industry by introducing Private Public Partnership, UT Administration of Daman and Diu, intends to encourage the tourists flow into this territory and develop it into an international tourist destination and bring it on the global map. Keeping in the view the potential of air travel in these sectors and also as a part of initiative to promote tourism through providing reliable seamless air connectivity the department of Civil Aviation , UT Administration invites “ Expressions of Interest “ (EOI) from interested schedule commercial airlines to operate Scheduled/Non-Scheduled commercial air services on the Daman-Surat- Diu-Surat- Daman (7 days a week); Daman- Ahmedabad-Daman (7 days a week), Surat- Diu-Surat.(7 days a week) The Ahmedabad – Diu-Ahmedabad sector is already connected under the Udaan regional connectivity scheme of the Govt. of India.

4. Procedure:

4.1 Qualification Criteria

The interested parties should meet the following qualification criteria and shall submit supporting documents.

- i. Be a Scheduled/Non-Scheduled commercial airline with a valid license from Directorate General of Civil Aviation (DGCA) on the date of submission of EOI
- ii. Documentary evidence/proof of the experience are to be furnished supported by “ Certificate issued by the Authority concerned”

Note

- a. It is specially clarified here that the aforesaid criteria is the minimum eligibility criteria and additional qualification filters may be introduced at RFP Stage.
- b. The Department of Civil Aviation, reserves the right to accept or reject any application and the assured selection process at any time, without incurring an liability and without assigning any reason thereof.
- c. The reference air craft for this scheme is the Dornier, Beach Cessna, ATR or equivalent aircrafts only in the economy class configuration which can land/ takeoff from a runway of about 1.5 km length.

4.2 EOI Preparation Cost

The interested party shall be responsible for all costs associated with the preparation of its EOI and its participation in the EOI process. Department of Civil Aviation shall not be responsible or in any way liable for such costs, regardless of the conduct or outcome of the **EOI process**.

- The EOI documents and amendment(s) if any can be downloaded from website www.daman.nic.in

4.3 Clarifications /Communications sought by interested party

An interested party requiring any clarification/ communication on the EOI documents may seek clarifications in writing to:

**Deputy Secretary
Department of Civil Aviation
Secretariat,
Moti Daman
Pin Code 396 220
Contact :-**

4.4 Language

The EOI and all related correspondence and documents should be written in the English language. Supporting documents and printed literature furnished by the party with the EOI may be in any other language provided that they are accompanied by appropriate translations of the pertinent passages in the English language. Supporting materials, which are not translated into English, may not be considered. For the purpose of interpretation and evaluation of the EOI, the English language translation shall prevail. It should be noted that if any foreign document is not accompanied by an English version duly authenticated it is liable for rejection.

4.5 currency

The currency for this purpose of the EOI shall be the Indian Rupee (INR)

4.6 Format & Signing of EOI

4.6.1 **Parties** should provide all information as per this EOI Document and in the specified formats. Department of Civil Aviation, reserves the right to reject any EOI that is not in the specified formats.

4.6.2. The EOI should contain all the required and relevant information in the formats prescribed and as shown in the Check list.

4.6.3 The EOI should be typed or printed and the **party** shall initial each page. All the alteration, omissions, additions, or any other amendments made to the EOI shall be initialed by the person(s) signing the EOI.

4.7. Sealing & Making of EOI

4.7.1 The envelope shall indicate the name, address and contact number of the **party**.

4.7.2 The envelope shall clearly bear the following identification :

“TO OPERATE COMMERCIAL AIR SERVICE”

4.7.3 The envelope shall be addressed to

Deputy Secretary,
Department of Civil Aviation,
Secretariat,
Moti Daman.
Pincode - 396220

4.8. EOI Due date

4.8.1 EOI should be submitted on or before the due date as set out in this EOI Document at the address provided in Clause 4.10.3 in the manner and form as detailed in this EOI Document. EOI submitted by either facsimile transmission or telex or e-mail will not be acceptable.

4.9. Late EOI

4.10.1 Any EOI received after the due time and date will be returned unopened to the bidder.

4.10. Evaluation of EOI

4.10.1 Department of Civil Aviation will open the EOI on the due date for EOI document submission as detailed in this EOI.

4.10.2 Department of Civil Aviation, reserves the right to reject any proposal if,

- a) At any time, material misrepresentation is made or uncovered; or
- b) A material concealment is detected; or
- c) The **party** does not respond promptly and thoroughly for request of supplement information required for consideration of the proposal.

4.11 Confidentiality

Information relating to the examination, clarification, evaluation and recommendation shall not be disclosed to any person not officially concerned with the process. Department of Civil Aviation, DD will not divulge any such information unless it is directed to do so by any Authority that has the power under law to require its disclosure.

4.12. Clarification sought by Department of Civil Aviation, DD

To assist in the process of evaluation of EOI, Department of Civil Aviation, DD may, at its sole discretion, ask any **parties** for clarification on its proposal. The request for clarification and the response shall be in writing or by facsimile. No change in the substance of EOI would be permitted by way of such clarifications.

4.13 Amendment(s) to EOI

- Department of Civil Aviation, DD may, for any reason, modify the expression of Interest (EOI) by amendment (s) at any time before the deadline for submission of applications.
- All prospective **parties** should check the website (www.daman.nic.in) regularly to keep themselves informed. All such amendments shall be binding on them and this Expression of Interest along with the amendment(s) shall constitute the complete Expression of Interest.

5. SELECTION PROCESS

Selection of airlines will be on the basis of competitive bidding process in response to Request for Proposal (RFP) to be invited by the Department of Civil Aviation, DD subsequently. The EOI shall not be used either shortlist or disqualify tenderers and any entity which has not submitted an EOI, shall also be allowed to participate in the RFP stage.

6. CHECKLIST OF DOCUMENTS

1. Application for submission of EOI. Brief profile of the applicant.
2. Relevant license/ experience along with supporting documents.

Annexure 1 : Format for Application Letter

(On the letter-head of the Applicant)

Dated:-

To,

Subject:- to operate Scheduled/Non-Scheduled commercial air services on the

**Daman - Surat- Diu - Surat - Daman (7 days a week), Daman-
Ahmedabad- Daman (7 days a week) , Surat – Diu – Surat (7 days
a week)**

Dear Sir,

With reference to the Expressions of Interest (EOI) issued by Department of Civil Aviation UT Administration of Daman and Diu we _____ do hereby express our interest to operate Scheduled/Non-Scheduled commercial air services on the Daman - Surat- Diu - Surat - Daman (7 days a week), Daman- Ahmedabad- Daman (7 days a week) , Surat – Diu – Surat (7 days a week)

Further , we have read all the terms and conditions of the EOI and agree to abide by the same.

Thanking You,

Yours Sincerely

(Name, Signature and Company Seal)

Address of Communication)