



U.T ADMINISTRATION OF DAMAN & DIU,
(TOURISM DEPARTMENT)

No:4/364/DDT/WSA/2017-18/157

Date: 08-07-2017

Expression of Interest

The Tourism Department has invited proposals vide proposal ID no 4/364/DDT/WSA/2017-18/157 for Expression of interest for setup and Operations of Water Sports Facilities on Open Acces Model at the Beaches of Daman. The interested parties / companies / agencies can view and download from the www.nprocure.com The notice is also published on the official website www.daman.nic.in. The last day for submitting the proposal is 24th July 2017 up to 15:00 Hrs .

Daman: 08-07-2017

Sd/-
Dy Director of Tourism
Department of Tourism Daman & Diu
Daman

**EXPRESSION OF INTEREST FOR SETUP AND OPERATIONS OF WATER
SPORTS FACILITIES ON OPEN ACCESS MODEL AT THE BEACHES OF DAMAN**

Date: 08/07/2017

Ref No. 4/364/DDT/WSA/2017-18/157

Issued By:

**Department of Tourism
Paryatan Bhawan,
Nani Daman-396210
Daman
UT Administration of Daman & Diu
Ph: 0260-2250002
Email Id: damantourism2013@gmail.com
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UT ADMINISTRATION OF DAMAN & DIU
DEPARTMENT OF TOURISM

Expression of Interest for Setup And Operations Of Water Sports Facilities on Open Access Model at the beaches of Daman

A. INTRODUCTION:

Daman or Damao, a Union Territory was a Portuguese enclave for four centuries and a half till the close of the colonial rule in 1961. The first Portuguese Captain Diogo de Mello, while on his way to Ormuz, met with a violent cyclone and when all hopes were lost, suddenly found himself at the Daman coast. Daman was the battleground to oust the Portuguese and had witnessed many wars waged against the alien powers. It had been a melting pot where races and cultures met and mixed to bring forth a multi coloured identity. This paradise of peace, solitude and contentment with its coastline about 12.5 km along the Arabian Sea (the Gulf of Khambhat) was once known as Kalana Pavri or Lotus of Marshlands. A laid back little town, Daman is divided by the Damanganga river. Nani Daman (or Little Daman) in the north and Moti Daman (or Big Daman) in the south which retains something of the Portuguese atmosphere in its Government buildings and churches of colonial origins enclosed within an imposing wall. Daman gratifies the whims of sun bathers and swimmers at its beaches, the historic churches with finely carved statues, majestic forts that rise in their imposing splendor, coconut groves, and abundant greenery and round the year temperate climate all provide a lovely escape for those in search of bliss, happiness and fun far away from the bustles of city life.

Being a port town, it offers an exquisite variety of sea food, fare to satisfy the demanding palates of fish lovers, while the quaint bars and sea side modern restaurants satisfy the pleasure of life. The friendly and hospitable people, Hindus, Christians, Parses and Muslims all living in harmony here on this exquisite pearl on the west coast compel visitors to come again and again. Of late, the town has fast emerged as the right place for corporate meets, conferences, seminars, orientation programmes and training sessions. Today Daman offers everything, be it heritage, culture, leisure, fun, adventure and business tourism.

Daman is situated on the southern border of Gujarat state just off N.H. - 8 and is about 190 kms from Mumbai and 12 kms from Vapi - the nearest railway station on the Western Railway.

B. Project Details:

To ensure an effective mode of developing the tourism industry the Tourism Department, UT Administration of Daman, intends to encourage the tourist inflow to this territory and develop it into an international tourist destination and bring it on the global map.

Towards this objective, the Tourism Department, UT Administration of Dadra & Nagar Haveli, invites “Expression of Interest for Setup and Operations of Water Sports Facilities on Open Access Model at the beaches of Daman.

Daman has three main beaches namely Jampore Beach, Devka Beach and Light House Beach. These beaches are very popular amongst tourist and during weekends the beaches witness an overwhelming response from the tourists. Thus, Water Sports can be an exciting and adventurous option for Tourists visiting these beaches.

C. EoI Application:

The interested parties shall submit applications along with proposed activity mix that bidder would like to suggest along with a brief concept. The list of suggested water sports activities is included as Annexure-I.

In the proposal, parties may clearly state their expectations from the UT Administration of Daman & Diu, for initiating the services mentioned above including development of Infrastructure (if any required).

Participants will be shortlisted on the basis of their experience of running water sports, for which they have to prepare a PPT for UT Administration. Only shortlisted participants will participate in tender. However, UT Administration has the discretion to invite tender from open market also.

D. Eligibility Criteria for Bidder

The bidders should meet the following qualification criteria and shall submit supporting documents.

- a) The bidder can be an Individual (Proprietorship), company, partnership, trust, Association, or a society. This should be evidenced by suitable documentary proof like partnership deed, incorporation certificate etc.
- b) The bidder must have a minimum net worth of INR 25 lacs as on 31.03.2017. The same shall be certified by the Chartered Accountant.
- c) The bidder must have executed at-least 3 similar projects in past five years. This should be evidenced by suitable documentary proof in form of work order, agreement etc.
- d) List of equipments and execution model proposed for Daman.
- e) Bidders should have technically trained manpower and should have bulk of equipments to be utilized for the said activities. Technical personal to handle each sports activity functional must be NIWS certified.
- f) List of standard equipment's and safety gears used to be provided, these items should be as per stated in Safety norms of NIWS, Goa
- g) Bidder should have all technical/statutory clearance /permission to operate the above activities from competent authorities.

Documentary evidence / proof of the experience is to be furnished supported by “certificates issued by the Authority concerned”.

Note:

- 1) It is specially clarified here that the aforesaid criteria is the minimum eligibility criteria and additional qualification filters may be introduced at RFP stage.
- 2) UT Administration reserves the right to accept or reject any application and to annul the selection process at any time, without incurring any liability and without assigning any reason thereof.

E. The list of deliverables to be submitted as part of EoI:

1. Letter of Application (sample attached in Annexure 2)
2. Profile of the entity and relevant experience.
3. Net worth as certified by the auditor/ chartered accountant.
4. Brief concept note detailing Activity mix proposed.
5. Their assessment of the project detailing:
 - a) Size of the project in terms of other facilities provided, etc.
 - b) Requirement of enabling infrastructure
 - c) Estimated capital cost
 - d) Estimated implementation period and phasing, if any

Interested parties will be called for a presentation by TOURISM DEPARTMENT on prior intimation.

F. Interested parties are requested to make a visit to the site. All costs and expenses involved in the preparation and submission of the EOI in response to this invitation shall be borne by the party.

G. After assessing the response from the parties, A detailed tender (invitation process) will be issued to shortlisted parties on the basis of presentation given by them responding to this Expression of Interest.

H. Submission of EOI:

Interested parties may submit their "EOI" (one original and one copy) in writing by 1500 hrs of 17th July 2017 super scribing on the cover with " Expression of Interest for Setup And Operations Of Water Sports Facilities on Open Access Model at the beaches of Daman" to:

The Deputy Director (Tourism),
Department of Tourism
Paryatan Bhawan,
Nani Daman-396210
Daman
UT Administration of Daman & Diu
Ph: 0260-225000

Annexure 1: Activities (suggestive)

<u>Water Sports</u>
Banana Boat Ride
Parasiling
Water Zorbing
Still Water Kayaking
Surfing
Inflatable Water Park
Ski Tube
Pontoon Boats
Toboggan

The operator/agency can suggest other feasible related activities deemed fit for the proposed water sports, the same shall be clearly mentioned in the Concept note as part of the concept note.

Annexure 2

Format for Application Letter

(On the letter-head of the Applicant)

Date: _____

To,

The Deputy Director (Tourism) ,
Daman,

Subject: “Expression of Interest for Setup and Operations of Water Sports Facilities on
Open Access Model at the beaches of Daman”

Dear Sir,

As per the released Expression of Interest, we _____
are keen to apply for _____ (project name),

Thanking you,

Yours sincerely,

(Name, Signature and Company Seal)

Address of Communication

